





MCC - Partner contacts & recruitment status

		EUROPE		UK		GERMANY		HEAD OFFICE	
		HP	Partner	HP	Partner	HP	Partner	HP	Partner
SILVER									
	Stratus							Susan VanNess susan_vanness@hp.com T: 1-408-447-2020	Laura Mayo Laura_Mayo@stratus.com T: 1-508-490-6297
EXHIBITOR									
X	BROKAT								
	Autinform								

Legend:
Interested = Interested
In negotiation = Discussions under way
Pending = Contract has been sent off
Contracted = Signed and returned contract
 Have signed contract
 Communicating with local contacts

Status per country	Action & Owner	Notes
Contracted for all Europe	Mark Barounos	
Declined Germany		
In negotiation	Mark Barounos	Chasing