

MCC - Partner contacts & recruitment status

	EUROPE		UK		GERMANY		
	HP	Partner	HP	Partner	HP	Partner	
PLATINUM							
✓	Hewlett-Packard	Manuela Veil manuela_veil@hp.com T: 49 7031 142191 Heiko Bach Heiko_Bach@Non-HP-Germany-om3.om.hp.com T: 49 7031 148206		Alan Kember alan_kember@hp.com T: +44(0)1344 365264 Rebecca Flynn T: +44(0)1344-362173 rebecca_flynn@Non-HP-UnitedKingdom-om1	Ruth Taylor T: +44-(0)1784 415 414 	Marcus D'Istel marcus_distel@hp.com Telnet 778-3987 Martina Aldinger martina_aldinger@hp.com T: 49 7031 14 4331	
✓	Cisco	Klaus-Peter Munzke T: 49 7031 6267298	Diane Eiger T: 1-408-526-6168 deiger@cisco.com Fabrice Teboul T: 33 1 41 06 93 82 fteboul@plume.imaginet.fr		Tracy Hayward T: +44(0)181-756 8875 thayward@cisco.com 	Klaus-Peter Munzke T: 49 7031 6267298	Bettina Buchrieser T: +49-(0)6196-479611 bbuchrie@cisco.com
✓	Oracle	Tony Tomkys T: 44 1344 365235	Pascale Chatelain T: 33-1-4762-2847 pchatela@FR.oracle.com Tina Gaerlan T: +33(0)1476-22652 egaerlan@fr.oracle.com		Denise Quinlan T: +44(0)118-924 3227 dquinlan@uk.oracle.com 	Heinz Jopp heinz_jopp@hp.com T: 49 7031 6267638	Rita Gietl rgietl@de.oracle.com T: +49(0)89 1 49 77 112 Oliver Rentrop orentrop@de.oracle.com T: 49 2 11 7 48 39327
✓	SAP	Brigitte Breton T: 49 6227 743616	Claudia Berman T: +49(0)6227-743618 claudia.bermann@sap-ag.de Michael Klemen T: 49-6227-745205 michael.klemen@sap-ag.de		Mark Carrington Mark.Carrington@sap-ag.de T: +49(0)6227-743618 	Werner Klapp werner_klapp@hp.com T: 49 2102 905243	Claudia Berman claudia.bermann@sap-ag.de T: +49(0)6227-743618
✓	EMC	Pam Hobson T: 44 1344 365175	Bruce Lynn lynn_bruce@isus.emc.com T: 1-508-435-1000 x		Sue Mehmet T: 44(0)1737-835 122 mehmet_sue@isus.emc.com 	Joerg Otto T: 49 7031 148419	Caroline Luebben luebben_caroline@emc.com T: +49-(0)6196-4728207
	Pricewaterhouse Coopers			Lesley Dunn (Telnet 316 5881) T: +44(0)1344 365881 LESLEY_DUNN@Non-HP-Unitedkingdom-om5.om.hp.com 			
X	Deutsche Telekom					Klaus Reagle (97) 706 1322	Prof. Dr Röder
	BT			Ben Carasco T: 3165156	Rob Hull T: 44 (0)1344 863344 rob.fr.hull@bt.com 		
X	EDS					Guenther Wahl T: 49 2102 905384	Elisabeth Kappas, CEO

Legend:

HEAD OFFICE		Status per country	Action & Owner	Notes
HP	Partner			
Louise Collot louise_collot@hp.com T: 1 408 447 2739				
	Diane Eiger deiger@cisco.com T: 1-408-526-6168	Contracted for all Europe	Mark Barounos	
	Arleen Urquhart aurgyhar@us.oracle.com T: 1-650-506-3597	Contracted for all Europe	Mark Barounos	
Peter Knapp T: 49 6227 743426	Michael Klemen michael.klemen@sap-ag.de T: 49-6227-745205	Contracted for all Europe	Mark Barounos	
	Bruce Lynn lynn_bruce@isus.emc.com T: 1-508-435-1000 x	Contracted for all Europe	Mark Barounos	
		Verbal confirmation for London	Steve Muddiman	Verbal confirmation received 19 Nov. Chasing signed contract
		Declined Germany		
		Verbal confirmed for London	Mark Barounos (BT)	Have been invoiced Chasing signed contract
		Declined Germany		